

CURRICULUM VITAE

REHAN AHMED



e-mail : rehanansari007@gmail.com

Mobile : 91-9421856700

CAREER OBJECTIVE

Seeking a challenging profile involving larger span of responsibilities, which will enable me to show my mettle with my expertise, talent, creative and analytical skills.

WORK EXPERIENCES

Company : **PARSHANT DISTRIBUTORS. (ITC LIMITED)**

Duration : 5th Nov. 2018- Till date.

Designation : **Territory Sales In charge.**

Location : Nasik

Work Profile

Manage Sales and marketing operations and accountable for volume growth through Distributors.

WORK EXPERIENCES

- Drafting questionnaires and analyzing data, research insight.
- Performed a spot check for a branch's in-store promotional sign age to analyze the low level of interest in redemption of seasonal promotion voucher.
- Volunteered in in-store promotional activities.
- Handled customer hot line and dealt with customer complaints and inquiries.

WORK EXPERIENCES

Company : **Adhwa Namariq Pvt Ltd.**

Duration : 2nd Oct 2017 – 8th Sept 2018

Designation : **BDE (Business Development Executive) Hospitality**

Location : Riyadh Saudi Arabia

Work Profile



- Manage Sales and marketing operations and accountable for volume growth through the company for 5 star and star hotels.
- To make a relationship with customers and to generate the business through existing customers.
- To provide products and services to the customers which they are required.
- Handled customer hot line and dealt with customer complaints and inquiries.
- To take an order and quote the quotation to the hotels and manage sales operation
For the company.

WORK EXPERIENCES

Company : **BAJA FOOD INDUSTRIES**
Duration : 18th July, 2013 – 20th Oct 2015
Designation : **Sale Representative.**
Location : Riyadh Saudi Arabia

Company profile

Baja was founded in 1997, Riyadh, Saudi Arabia. It is considered one of the most important leading institutions in the production of all kinds of nuts & coffee. Baja is an industrial commercial institution that imports, produces, packs and sells nuts and coffee. Baja has many branches and private outlets that sell and distribute its products to minimarkets, supermarkets and hypermarkets.

Work Profile

- Responsible for the overall sales strategy of assigned area and routes.
- Conduct regular meetings with the Sales Manager for feedback on status of Sales.
- Establish and maintain good contact with all customers and maintain updated Customer details of the assigned area.
- Travel with the merchandisers team regularly, provide backup to the team whenever necessary. Ensure physical involvement in operation of route when staff shortages arise.
- Generate daily and monthly status reports regarding the overall sales achievements and also competitor activities.
- Coordinate and implement sales targets set by the department head, prepare sales statistics and related forecasts.
- Ensure proper implementation of sales campaigns / promotional activities Solve routine daily problems.

WORK EXPERIENCES

Company : **TATA TELESERVICES MAHARASHTRA LTD.**
Duration : 10th August, 2011 – 20th Feb 2013
Designation : **Team Leader – Sales**
Location : Mumbai [Maharashtra]

Work Profile

- To handle corporate sale of Tata Products.
- To handle product portfolio such as Tata Photon, Tata Docomo Sim Cards, Tata CDMA Phones and Wi-Fi Routers.
- To manage marketing operation and increasing the sales volume for the company.
- Leading a team consisting of 5 (Five) Sales Executives.
- Researched market regarding launch of new product 'Tata Photon Max'.

Company : **J & J MULTI TRADE PVT. LTD**

Duration : 5th June 2010 – 8th August 2011

Designation : **Business Development Executive (BDE)**

Location : Mumbai [Maharashtra]

Company Profile

The Company working in the field of car perfumes like (**POPPY** and **GRANDY** and air fresheners/room fresheners like **CONCORN** and **SEASON SNOW**).

Work Profile

- To handle the Channel Sales.
- To manage marketing operation and increasing the sale volume for the company.
- To meet the new parties and them our client.
- Define product development strategies and product pricing strategies.
- To introduce new product '**Pretty**' and '**Concept**' in the market.
-

ACADEMIC QUALIFICATION

Course	Institute/University	Year of Passing	Percentage
MBA (Masters' Degree)	Neville Wadia Institute of Management & Research Studies (University of Pune)	May 2010	59.53%
B.Com.	Arts & Commerce College, Malegaon City (University of Pune)	Mar 2006	52%
H.S.C.	Maharashtra State Board	Feb 2003	56.60%
S.S.C.	Maharashtra State Board	Mar 2001	66.68%

KEY STRENGTH

- Relationship Marketing, Selling, & Team Management skills.
- Impressive personality, Good Communication Skills, and pragmatic thinking.
- Hardworking and strong on Follow-up

COMPUTER SKILL

Technology Savvy with knowledge of all modern concepts in computer, IT & online marketing; like e-commerce, MS-Office, etc.

PERSONAL DETAILS

Name : REHAN AHMED
Present Address : 710 line No. 09 Nayapura Malegaon Dist Nashik
Date of Birth : 6th November, 1985
Marital Status : Married
Languages Known : Arabic, English, Marathi, Hindi, Urdu

University Of Pune

(Formerly
University of Poona)



INDIA - Head Office

4/58, Kamal Mansion, Haji N.A. Azmi Marg,
Near Radio Club, Colaba, Mumbai - 400 005, India
Phone : +91 22 6628 3333 / 2204 80 80 Fax : +91 22 2281 3281 / 2204 6060
License No. : B-0886/MUM/PER/1000/5/5395/99



*We, the Chancellor,
the Vice Chancellor and
the Members of the Management Council
and the Academic Council of the
University of Pune certify*

that Rehan Ahmed Haji Zaheer Ahmed

Mother's Name : Tahera

of G.D. A. B. Kala & Vanijya

Mahavidyalaya, Malegaon City

*having been examined in Business Administration
as the special subject and found duly qualified for the
degree of*

Bachelor of Commerce

and placed in the Second Class

in April 2006.

The said degree has been conferred on him.

In testimony whereof is set

the seal of the said University.

3rd April 2007

BC - 6268

[Signature]
Vice-Chancellor

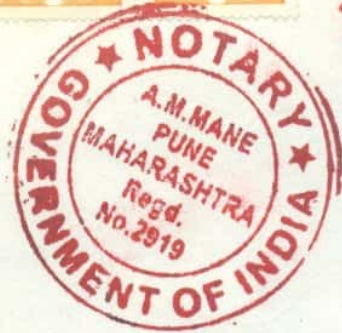


ATTESTED

Handwritten signature and initials.

A M MANE
ADVOCATE & NOTARY
GOVT OF INDIA

5401 & KULDEVAIA HOUSING SOCIETY
GOVINDA NAGAR PUNE
REGD NO 2800



26 APR 2012

The Signature of Shri A.M. MANE is hereby Certified



Handwritten signature and text.

Section Officer

Home Department

Government of Maharashtra
Mantralaya, Mumbai

7 MAY 2012

University of Pune
Verified from this office record and found correct
Result Checked by...
Result Verified by...
30 APR 2012
R. Bhadkwar
Deputy Registrar
Examination

AUTHENTICATED

Handwritten signature.

(K. S. GHADGE)

Deputy Secretary

Government Of Maharashtra

Employment & Self Employment Department

Mantralaya, Mumbai - 400 032,

INDIA

No.1518 (6986) Date :- 7/05/2012



Handwritten number 32745 and circled number 3.

सं० 128826 दिनांक
No. Date
राज्य सरकार के सचिव/अवर सचिव/उप
सचिव/अवर सचिव/सहायक सचिव/अनुभाग
अधिकारी के हस्ताक्षर स्थापित किए जाते हैं
The Signature of Secretary/Additional
Secretary/Deputy Secretary/Under
Secretary/Asstt. Secretary/Section
Officer of State Government Attested

10 MAY 2013



(जार्ज लकरा)
(GEORGE LAKRA)
अनुभाग अधिकारी (ओ.आई.)
Section Officer (O.I.)
सी.पी.वी. विभाग/C.P.V. Division
विदेश मंत्रालय, नई दिल्ली
Ministry of External Affairs
New Delhi

القائم مقام القنصلية
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32745
030317



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بندر بن فهد الدايل

KINGDOM OF SAUDI ARABIA
MINISTRY OF INTERIOR

رخصة قيادة
DRIVING LICENSE

المملكة العربية السعودية
وزارة الداخلية

ريحان أحمد حاجي ظهير أحمد

REHAN AHMED HAJI ZAHEER AHMED

No. 2445558683

الرقم ٢٤٤٥٥٥٨٦٨٣

DOB 06/11/1985

تاريخ الميلاد ١٤٠٦/٠٢/٢٣

Exp 07/01/2020

تاريخ الإنتهاء ١٤٤١/٠٥/١٢

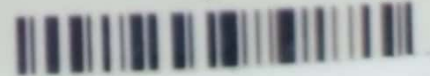
A+ فصيلة الدم

تاريخ الاصدار ١٤٣٩/٠٥/١٢

القبود بدون قيود

النوع خاصة

المحسبة الهند





महाराष्ट्र राज्य माध्यमिक व उच्च माध्यमिक शिक्षण मंडळ, पुणे
 Maharashtra State Board Of
 Secondary and Higher Secondary Education, Pune
 NASIK DIVISIONAL BOARD विभागीय मंडळ

उच्च माध्यमिक प्रमाणपत्र परीक्षा - गुणपत्रक

HIGHER SECONDARY CERTIFICATE EXAMINATION - STATEMENT OF MARKS

शाखा STREAM	आसन क्रमांक SEAT NO.	केन्द्र क्रमांक CENTRE NO.	जिल्हा व उच्च माध्य. शाळा क्रमांक DIST. & HR. SEC. SCHOOL NO.	परीक्षेचा महिना व वर्ष MONTH & YEAR OF EXAM.	गुणपत्रकेचा अनुक्रमांक SR. NO. OF STATEMENT
SCIENCE	D007503	245	13.026	FEB-2003	017132

उमेदवाराचे संपूर्ण नाव (आडनाव प्रथम) / CANDIDATE'S FULL NAME (SURNAME FIRST)

REHAN AHMED HAJI ZAHEER AHMED

विषय SUBJECTS	अनिवार्य भाषा COMPULSORY LANGUAGES		वैकल्पिक विषय OPTIONAL SUBJECTS				व्यावसायिक विषय VOCATIONAL SUBJECT	एकूण गुण TOTAL MARKS
* विषयाचा नोंदणीक क्रमांक * SUBJECT CODE →	01	05	40	54	55	56	---	---
§ माध्यम/MEDIUM →	ENG	URD	ENG	ENG	ENG	ENG	---	---
कमाल गुण MAXIMUM MARKS	100	100	100	100	100	100	100	200
प्राप्त गुण MARKS OBTAINED	035	067	043	068	068	050	---	---
एकूण गुण (अक्षरी) TOTAL MARKS (IN WORDS)	* THREE HUNDRED AND THIRTYONE *							
गुणांची टक्केवारी PERCENTAGE OF MARKS	55.17		निकाल RESULT	PASS				
* विषयाचा सांख्यिकीक क्रमांक तपशील मागील पृष्ठावर पहावा. * Please see the subject code description overleaf.			§ माध्यमाचा तपशील मागील पृष्ठावर पहावा. § Please see description of medium overleaf.					

महत्वाचे - गुणपत्रका देण्याच्या प्राधिकरणाशिवाय अन्य कोणत्याही या गुणपत्रके कोणताही बदल करता येणार नाही. अनधिकृत बदल केल्यास ही गुणपत्रका रद्द होईल याशिवाय मंडळ दरवील त्वानुसार योग्य ती इतर दंडात्मक कारवाई होऊ शकते.

Important - No change in this Statement of Marks shall be made except by the authority issuing it. Any infringement of this requirement will result in cancellation of the statement of marks in question and may also involve imposition of other appropriate penalty as decided by the Board.

टीप/Note : उत्तीर्ण होण्यासाठी प्रत्येक विषयात किमान 35% गुण आवश्यक. Minimum 35% marks are essential to pass in each subject.

XX - ही खूण विषयात सुट दर्शविते. XX - Indicates Exemption in the subject.

AA - ही खूण अनुपस्थिती दर्शविते. AA - Indicates Absent.

एकूण गुणात दिलेली + ही खूण विनियमानुसार प्रथम श्रेणी साठी आवश्यक जादा गुण दिल्याचे दर्शविते.

+ Sign, if shown under the total marks, indicates the grace marks awarded for getting Grade I as per regulation of the Board.

Signature

विभागीय सचिव
 Divisional Secretary
 MSBSHSE

C 0134130

प्रमाणपत्राच्या श्रेणी / Grades of Certificate

013686974

विशेष प्राविण्यासह प्रथम श्रेणी (Grade I with Distinction)	प्रथम श्रेणी (Grade I)	द्वितीय श्रेणी (Grade II)	उत्तीर्ण श्रेणी (Grade Pass)
75% व त्यापेक्षा अधिक गुण 75% and above	60% व त्यापेक्षा अधिक परंतु 60% पेक्षा कमी 60% and above but below	अधिक परंतु 60% पेक्षा कमी above 60%	इतर सर्व उत्तीर्ण उमेदवार (विषयात सुट घेतलेल्या उमेदवारांसह) All other successful candidates (including the exempted)



University Of Pune

(Formerly
University of Poona)



पुणे विद्यापीठ

आम्ही, पुणे विद्यापीठाचे कुलपति,
कुलगुरु आणि
व्यवस्थापन परिषद
व विद्या परिषद सदस्य,
प्रमाणित करितो की,
रेहान अहमद हाजी जहीर अहमद
आईचे नाव : ताहेरा
हे नेव्हिल वाडिया इन्स्टिट्यूट ऑफ मॅनेजमेंट
ॲण्ड रिसर्च, पुणे

येथून उच्चद्वितीय श्रेणीत
एप्रिल २०१० मध्ये

विपणन-व्यवस्थापन निष्णात

पदवी परीक्षा उत्तीर्ण झाल्याबद्दल त्यांना ही
पदवी प्रदान करण्यात येत आहे.
याची साक्ष म्हणून विद्यापीठाची अधिकृत मुद्रा
येथे अंकित करण्यात येत आहे.

We, the Chancellor,
the Vice Chancellor and
the Members of the Management Council
and the Academic Council of the
University of Pune certify that
Rohan Ahmed Haji Zahoor Ah
Mother's Name : Tahera
of Neville Wadia Institute of Management &
Research, Pune

having been examined and found duly
qualified for the degree of

Master of Marketing Management

and placed in the Higher Second Class
in April 2010.
The said degree has been conferred on him.
In testimony whereof is set
the seal of the said University.

14th January 2012

S-MG-01380

Vice Chancellor

3 of 3

सईद चतार

कुलगुरु



महाराष्ट्र राज्य माध्यमिक व उच्च माध्यमिक शिक्षण मंडळ, पुणे
Maharashtra State Board Of
Secondary and Higher Secondary Education, Pune

माध्यमिक शालान्त प्रमाणपत्र परीक्षेचे गुणपत्रक
STATEMENT OF MARKS OF THE SECONDARY SCHOOL CERTIFICATE EXAMINATION

विभागीय मंडळ DIVISIONAL BOARD	आसन क्रमांक SEAT NO.	केंद्र क्रमांक CENTRE NO.	जिल्हा व शाळा क्रमांक DIST. & SCHOOL NO.	परीक्षेचा महिना व वर्ष MONTH & YEAR OF EXAM.	गुणपत्रिका अंक SR NO. OF STATEMENT
NASIK	DO27925	1300	13. 409	MARCH-2001	057872

उमेदवासाचे संपूर्ण नाव (आडनाव प्रथम) / CANDIDATE'S FULL NAME (SURNAME FIRST)
REHAN AHMED HAJI ZAHEER AHMED

विषय SUBJECTS	भाषा / LANGUAGES			गणित MATHS	विज्ञान SCIENCE	सामाजिक शास्त्रे SOCIAL SCIENCES	एकूण गुण TOTAL MARKS	टक्केवारी PERCENTAGE
	प्रथम FIRST	द्वितीय / तृतीय SECOND / THIRD						
→	URD	M-PS	ENG					66.13
कमाल गुण MAXIMUM MARKS	100	100	100	150	150	150	750	निकाल RESULT
प्राप्त गुण MARKS OBTAINED	076	067	067	086	103	097	496	PASS

एकूण गुण (अक्षरी) / TOTAL MARKS (IN WORDS) * FOUR HUNDRED AND NINETYSIX *

श्रेणीचे विषय SUBJECTS OF GRADING	कार्यानुभव/तंत्र विषय WORK EXPR/ TECH. SUBJECT	शालेय विषय SCHOOL SUBJECTS			
\$ सांकेतिक क्र. \$ INDEX NO.	M6	P1	P6	P7	P8
* प्राप्त गुण / श्रेणी * MARKS/GRADE OBTAINED	B	B	A	B	B

Important: No Change in this Statement of Marks shall be made except by the authority issuing it. Any infringement of this requirement will result in cancellation of the statement of marks in question & may also involve imposition of other appropriate penalty as decided by the Board.

Note: To pass minimum 35% marks are essential in each subject.

- XX Indicates Exemption in the subject. * Indicates marks are out of 100 or Grades as per table shown below.
AA Indicates Absent. \$ Indicates names of the subjects for the Index Nos. and Abbreviations as shown on the reverse.
NN Indicates Subject Not Offered. # Indicates that the candidate is given the benefit of combined passing in the subjects Mathematics and Science.
+ Sign, if shown under the total marks, indicates the grace marks awarded for getting Grade-I as per regulation of the Board.

विभागीय सचिव
Divisional Secretary
MSBSHSE

1314430

025489978

प्रमाणपत्राच्या श्रेणी / Grades of Certificate

विशेष प्राविण्यासह प्रथम श्रेणी (Grade I with Distinction)	प्रथम श्रेणी (Grade I)	द्वितीय श्रेणी (Grade II)	तृतीय श्रेणी (Grade Pass)
६५% व त्यापेक्षा अधिक गुण 75% and above	६०% व त्यापेक्षा अधिक परंतु ६५% पेक्षा कमी गुण 60% and above but below 75%	४५% व त्यापेक्षा अधिक परंतु ६०% पेक्षा कमी गुण 45% and above but below 60%	इतर सर्व उत्तीर्ण उमेदवार (विषयात सुट घेतलेल्या उमेदवारांसह) All other successful candidates (including the exempted)

GRADES IN WORKS EXPERIENCE, SCHOOL SUBJECTS

Grade	A	B	C	D	E	H
Marks Obtained	60% & above	45% to 59%	35% to 44%	34% & below	Exempted	Physically Handicapped



V3956270

पिता / कानूनी अभिभावक का नाम / Name of Father / Legal Guardian

HAJI ZAHEER AHMED MOHAMMAD AYYUB

माता का नाम / Name of Mother

TAHERA HAJI ZAHEER AHMED

पति या पत्नी का नाम / Name of Spouse

SAEMA BANO REHAN AHMED

पता / Address

HOUSE NO.710,LANE NO.9,NAYAPURA

MALEGAON,NASHIK

PIN:423203,MAHARASHTRA,INDIA

पुराने पासपोर्ट का न. और इसके जारी होने की तिथि एवं स्थान / Old Passport No. with Date and Place of Issue

J5623611 03/03/2011 THANE

फाईल न. / File No.

B05075717610621

الموافق : ٣٠ / ٠٣ / ٢٠١٣ م

التاريخ : ١٤٣٤/٠٥/١٨ هـ

عرض وظيفي

Job Offer

To: Mr. Rehan Ahmed , Indian Nationality,
Passport No. J5623611 issued at India.

الى السيد / ریحان أحمد من الجنسية الهندية وحامل
جواز سفر رقم J5623611 صادرة من الهند .

Baja trading Establishment, is pleased
To offer you a job as "Marketing Specialist"
With the following salary and benefits :

يسر مؤسسة باجة للتجارة أن تقدم لكم عرضها لشغل
وظيفة "اختصاصي تسويق" بالراتب والبدلات التالية :-

MONTHLY SALARY:

الراتب الشهري :

- a) Total salary : SR 2500
b) Accommodation: Provided as per company policy.
c) Transportation : Provided as per company policy.
d) Medical : Provided as per company policy.
e) Vacation : As per company policy.

- أ) الراتب الاجمالي : (٢٥٠٠ ريال سعودي)
ب) السكن : موفر حسب سياسة الشركة .
ج) المواصلات : موفر حسب سياسة الشركة .
ح) العلاج : موفر حسب سياسة الشركة .
د) الإجازة : حسب سياسة الشركة .

If you accept the above offer please sign below for
Approval. Visa No. 1102853387 dated 29/05/1434

نأمل الإطلاع وفي حالة قبول العرض أعلاه نأمل التوقيع
بالموافقة. تأشيرة رقم ١١٠٢٨٥٣٣٨٧ وتاريخ ١٤٣٢/٠٥/٢٩ هـ

Thank you.

ولكم تحياتي ...



المدير العام

عبدالإله عبدالعزيز الدباس

Genral Manger

Abdalelah A. Al-dbass

